

How to Value a Business

How to value a business with an outline of business valuation development and business valuation methodology including a return on investment (ROI) business valuation calculation example. It considers the benefits of valuing a business for business buyers, business sellers and its value in business negotiations. Specific [business valuation software](#) user feedback and comments are also provided to assist business valuation assessment and help you determine the benefits of using [bizpep's business valuation application](#) to value any business.

The original Business Valuation Model Excel was developed and released in the late 1990's by [bizpep](#). The concepts and methodology applied introduced a new paradigm in how a business valuation could be approached. Since its original release it has been widely copied and initiators have attempted to capture referrals by closely linking the names of their copied products to the keywords Business, Valuation, Model, Excel.

The current [Business Valuation Model](#) is essentially the same as the original and developed with the same methodology. It is this methodology that is the underlying strength and value of the valuation.

The methodology applies relative indicators for future performance allowing a forecast business surplus to be determined based on the changing business environment. It also provides sensitivity analysis to assess the range of forecasts (optimistic to pessimistic) and applies these to calculate a business valuation. Using a business forecast that considers the dynamic environment in which the business operates is the basis of a verifiable business valuation. Applying Sensitivity Analysis allows a range of scenarios and corresponding valuations to be analyzed.

Over the years substantial user feedback has been received, a strong understanding of the issues relating to business valuation developed, and a range of business valuation information identified.

1. [What is a Business Valuation?](#)
2. [Return on Investment Business Valuation](#)
3. [Do I need a Business Valuation?](#)
4. [Can Software Value a Business?](#)
5. [Business Valuation Methods](#)
6. [Business Valuation for Sellers](#)
7. [Business Valuation for Buyers](#)
8. [Business Valuation for Negotiation](#)
9. [Business Valuation Video](#)